

For Immediate Release



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Young Innovations Announces Acquisition of The Orthodontic Store, Inc.

Algonquin, Illinois, September 20, 2016 – Young Innovations, a leading global manufacturer and distributor of dental supplies and equipment, today announced the acquisition of The Orthodontic Store, Inc. (“The Ortho Store”). The Ortho Store is a full line provider of orthodontic appliances, supplies and instruments based in Gaithersburg, Maryland.

“We are excited to add The Ortho Store to our portfolio of high-growth, specialty-focused distribution businesses,” said Scott Leece, VP and General Manager of Young Specialty, the distribution division of Young Innovations. “The Ortho Store’s reputation for providing high quality products and customer service at reasonable prices aligns well with our platform, which also includes Plak Smacker, Panoramic and Obtura Spartan.”

“We have focused on serving the orthodontic professional since 1987, building a strong brand and business for the last 30 years,” added Steve Sanders, CEO of The Ortho Store. “Young will be a great partner in the next phase of our Company’s growth and we are excited for the journey.”

“This acquisition is an indication of our strong desire to grow in the orthodontics segment and other targeted categories through acquisitions,” said Dave Sproat, CEO of Young Innovations. “Our direct distribution businesses will continue to grow in specialty segments, complementing our strong positions in other channels and core categories, such as preventive and restorative accessories.”

The Ortho Store CEO Steve Sanders will join Young on a consulting basis following the transaction. There are no changes to ordering and service procedures for customers or vendors.

Young Innovations, Inc. is a portfolio company of Linden Capital Partners.

About Young Innovations, Inc.

Young develops, manufactures and markets supplies and equipment used by dentists, dental hygienists, dental assistants and consumers. The Company’s consumables product offering includes disposable and metal prophylaxis angles, prophylaxis cups and brushes, dental micro-applicators, moisture control products, infection control products, dental handpieces (drills) and related components, endodontic systems, orthodontic toothbrushes, flavored examination gloves and other products. In addition, the Company offers a line of diagnostic products that includes panoramic X-ray machines and related supplies.

About Linden Capital Partners

Linden Capital Partners is Chicago-based private equity firm focused exclusively on leveraged buyouts in the healthcare and life sciences industries. Linden's strategy is based upon three elements: i) healthcare and life science industry specialization, ii) integrated private equity and operating expertise, and iii) strategic relationships with large corporations. Linden invests in middle market platforms in the medical products, specialty distribution, pharmaceutical, and services segments of healthcare.

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